

TELECOMMUNICATION CONSULTANTS INDIA LIMITED

CHAPTER VIII ORGANISATIONAL SET UP AND FINANCIAL MANAGEMENT

8.1 Introduction

Telecommunication Consultants India limited (Company) with its registered and corporate office located in New Delhi, was incorporated in 1978 under the Companies Act, 1956 to provide consultancy and know-how in the area of expansion and modernisation of telecommunication networks. The Company has taken up consultancy services and turnkey projects not only in the field of telecommunication within the country and abroad, but also in the hi- tech area of development of communication related software packages. The operations of the company are carried out through three regional offices in the country and 15 foreign project offices in countries in Africa, South East Asia and the Middle East.

8.2 Organisational setup

The administrative and overall functional control is vested with the Board of Directors headed by the Chairman and Managing Director (CMD) who is assisted in day-to-day management of the Company by functional Directors and a Company Secretary. The Regional Offices are headed by Sr. General Managers/ General Managers.

8.3 Investments and Returns

The authorised equity share capital of the Company was Rs 30 crore and the paid up capital was Rs 28.80 crore as on 31 March 2007. Present paid-up share capital include value of Bonus shares of Rs 28.50 crore consisting of one 2:1 and five 1:1 bonus issues. The Government of India owned the entire paid up capital. TCIL commenced business with initial seed capital of Rs 30 lakh during 1978-83 invested by Government.

8.4 Financial Performance

The financial results of the Company for the five years ending 31 March 2007 were as follows.

(Rs in Crore)

Particulars	2002-03	2003-04	2004-05	2005-06	2006-07
i) Income from projects (Sales)					
a) Foreign project	327.16	387.92	327.08	206.52	194.31
b) Indian Projects	115.95	121.02	91.41	246.98	188.28
Total Income from Projects	443.11	508.94	418.49	453.50	382.59
ii) Other or Misc . Income	40.13	35.50	30.65	30.00	28.01
iii) Profit /Loss before tax and prior period adjustment	48.47	50.56	13.17	26.08	4.86
iv) Prior period adjustment	3.03	0.21	0.51	8.68	(1.08)
v) Profit /Loss before tax	51.50	50.77	13.68	17.40	5.94
vi) Tax Provision	11.61	3.75	3.31	16.60	4.72
vii) Profit after tax	39.89	47.02	10.37	0.80	1.22
viii) Proposed Dividend	21.60	21.60	21.60	0	0
ix) Tax on proposed Dividend	0.46	2.82	3.03	0	0

8.5 Manpower

The total manpower strength of the Company as at the end of each of the five years ending 31 March 2007 is given below:

Year	Executive	Non-executive	Total manpower
2002-03	534	837	1371
2003-04	505	764	1269
2004-05	519	709	1228
2005-06	547	377	924
2006-07	428	503	931

It may be seen from above that the total manpower was reduced by 32 per cent over the last five years.